

MEP Software Solutions

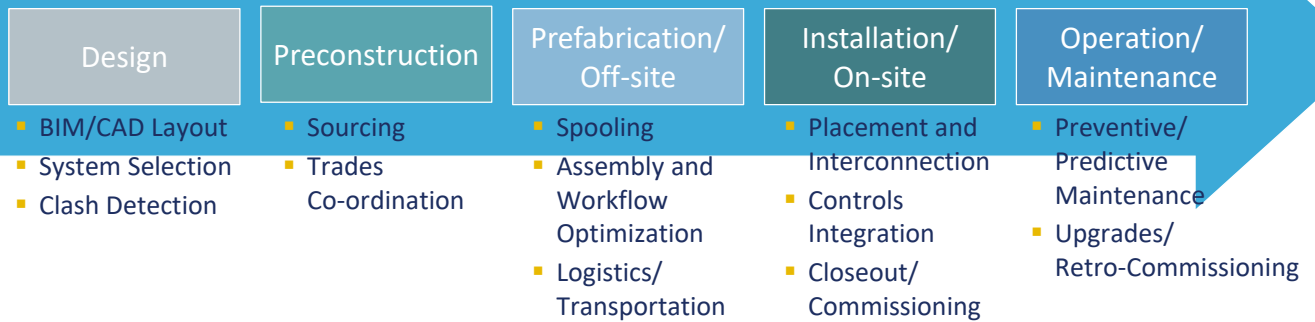
Design Co-ordination, Productivity and Materials Management

MEP (Mechanical, Electrical, and Plumbing) subcontractors have led the charge in construction tech adoption for decades. Their complex operating models and relatively higher margins make them strong buyers of software solutions that improve efficiency.

The surge in data center construction has hyper-accelerated this trend (pun intended).

We see attractive investment opportunities in the sector, with consolidation likely in the medium term.

MEP Process Flow



At the start of the value chain, MEP engineering and design is highly concentrated among large multinationals (Jacobs, AECOM, Burns & McDonnell, WSP) using established software ecosystems (Autodesk, Bentley, Dassault, Nemetschek, Trimble). In contrast, the subcontractor end users remain fragmented despite the presence of scaled players (EMCOR, Quanta, Comfort Systems USA, Southland, Rosendin Electric).

These subcontracting firms span a diverse mix of business delivery models:

- New construction – cyclical, project-based, and typically lower margin
- Prefabrication – offsite, batch manufacturing-driven, increasingly automated
- Operations & maintenance – recurring, service-oriented, and higher margin

Firms also vary by end market focus (commercial, industrial, infrastructure, residential) and by discipline (mechanical/HVAC, electrical, plumbing, systems controls/automation), each with distinct technical requirements.

The scale of data center investment (>\$800B globally) is creating acute pressure on MEP subcontractors to increase throughput amid persistent skilled labor constraints. This is driving accelerated tech adoption. Beyond new builds, retrofit activity, particularly to improve cooling efficiency and power density, provides an additional, durable demand driver.

Emerging Tech Stack

These dynamics are catalyzing a new wave of software and hardware adoption across the MEP ecosystem.
































- Advanced BIM and cloud collaboration – reducing rework, supporting multidisciplinary coordination and accelerating project timelines
- AI-assisted design – improving layout, routing, and constructability (especially in complex data centers builds)
- Off-site manufacturing, robotics and CNC – shifting labor away from the field, improving speed and consistency
- Mobile tools, AR-enabled layout and real-time tracking – increasing labor efficiency on-site
- Digital supply chain solutions – helping manage long-lead equipment, complexity and procurement risk.

These technologies are converging on faster delivery, lowered risk and reduced labor dependency. Adoption remains uneven, but a clear pattern of leaders is emerging.

10 MEP Software Solutions to Watch in 2026 and Beyond

	<p>Building Information Modeling (BIM) fabrication solution for MEP subcontractors</p>	<p>Co-Founder and CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Bob Harvey Bozeman, MT 2019 undisclosed \$2.5M Seed May 2023</p>
	<p>Technical data and support platform solution for HVAC professionals</p>	<p>Co-Founder and CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Pete Capucianti Irvine, CA 2011 Solyco, CurvePoint, Ferguson \$10.M Series B April 2023</p>
	<p>Design and prefabrication solution for MEP subcontractors.</p>	<p>CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Richard Burroughs IV Atlanta, GA 2017 No outside investors</p>
	<p>Construction materials management and procurement solution – initial focus on MEP contractors.</p>	<p>Co-Founders Headquarters Founded Notable Investors Recent Transaction</p>	<p>Maria Davidson/Micah Rodman New York, NY 2018 Battery Ventures, Tiger Global, 8VC \$49M Series C September 2025</p>
	<p>AI-powered product selection, quotation and submittal solution focused on MEP subcontractors</p>	<p>Co-Founders Headquarters Founded Notable Investors Recent Transaction</p>	<p>Forest Flagler/Prayush Havelia San Mateo, CA 2020 Threshold Ventures, Building Ventures \$20M Series A July 2025</p>
	<p>Digital manufacturing workflow solution to link CAD drawings with pipe-cutting machines</p>	<p>Founder and co-CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Kelly Dillon Sacramento, CA 2010 Ferguson Ventures \$3M Series A January 2020</p>
	<p>Agentic AI procurement/vendor management solution for MEP subcontractors. Includes tools for sourcing/selection and price/spend tracking as well as a network of pre-qualified suppliers</p>	<p>CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Manoj Puthenveetil Irvine, CA 2015 Schneider Electric, Strandview \$4M Series C3 December 2020</p>
	<p>Procurement and asset management solution – material purchasing, tool management and field operations on an integrated platform. Focused on MEP subcontractors.</p>	<p>Co-Founder and CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Clint Zhang Cleveland, OH 2017 Insight Partners, Dot Capital \$15M Series A June 2025</p>
	<p>Construction workforce management solution for labor scheduling and dispatch targeting mechanical and electrical subcontractors.</p>	<p>Co-Founder and CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Ryan Meitl Detroit, MI 2019 Brick&Mortar, Augment, Defy \$4.6M Later Stage June 2025</p>
	<p>Cloud-based MEP workflow management platform that digitizes the process from BIM design to fabrication and installation.</p>	<p>CEO Headquarters Founded Notable Investors Recent Transaction</p>	<p>Jake Olsen Larkspur, CO 2015 Radian Capital \$41M Series B January 2025</p>

Notable Recent Built Environment Technology M&A Transactions – Mix of Strategic and PE-Backed Deals

Investor	Acquirer	Target	Date	Target Description	Comments and Observations
	NEMETSCHek GROUP		April 26	Heavy civil and infrastructure software solution	Horizontal market entry – integrate with Bluebeam and GoCanvas
			April 26	AI risk reduction and compliance platform for construction	Risk intelligence layer for Trimble Construction One
			Mar 26	Construction field and workforce management solution	Enhance 'field to finance' workflows in Autodesk Forma (fka ACC) ¹
		CANVAS	Jan 26	Drywall refinishing robotic solution	Canvas robot based on JLG platform. JLG owned by Oshkosh
			Jan 26	Construction agentic AI solution	Enable integration between Procure and construction ERP solutions
			Dec 25	Construction equipment tracking solution	Tenna to continue on own brand to appeal to mixed fleets
			Dec 25	Construction field management	Benelux and France market entry
		CONSIGLI	Nov 25	AI engineering solution, including for MEP loads	\$390M - enhance productivity and reduce risk in design and tendering
			Nov 25	"Energy Twin" technology for energy modeling and scenario analysis	Enhance Brightly capabilities i
			Nov 25	Capital project management solution (fka ARES Prism)	Trade sale from M33 Growth
			Oct 25	Construction reality capture solution	Add progress tracking capability – integration with P6 and MS Project
			Oct 25	Field risk management solution for utilities/infrastructure	\$325M acquisition by utility/city management platform
			Sept 25	Preconstruction and subcontractor bid management solution	Trade sale from Mainsail Partners
			Aug 25	Construction time and attendance solution	Previously VC funded
			July 25	Commissioning and construction closeout solution	Strategic investment in founder-led firm ¹
			July 25	Construction legal document platform	Sponsor-to-sponsor deal - Trade Wind acquired from AIA in 2020

Sources: Pitchbook, LinkedIn, company websites, press releases

¹ Ascentage Advisor transaction

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Select Built Environment, Engineering and Manufacturing Transactions

 Sale to  Construction Field and Workforce Management	 Strategic Investment by  Facilities Commissioning and Construction Closeout Solution	 Strategic Investment by  Manufacturing Collaboration Solution	 Sale to  Labor Management Solution	 Sale to  Construction Workforce Management Solution
 Sale to  PLM and MES Solutions	 Strategic Investment by  Field Service/Construction Operations Management	 Sale to  Transportation/Infra Asset Management	 Sale to  Drivetrain Design and Simulation Solutions	 Sale to  Cloud BIM Construction Project Management

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